



Independent Impact Investing and Infrastructure Partners

## 4IP Group News

### People first PPP & Impact Investing news & events

Do you follow @4IPgroup on twitter & <https://www.linkedin.com/company/4ip-infrastructure-and-impact-investing/>

We invite leading organizations, including our former employers & Employees, leading industry players, think tanks, academia, journalists, new and potential clients to engage with us! Be sure to follow-us to stay at the forefront of People-first PPPs and impact investing news and thought leadership.

Co-founding managing partner Christian Kingombe is also administrating a group on **LinkedIn!** Be sure to follow him on [IIX Chapter Southern Africa: Lusaka \(Zambia\), Johannesburg \(South Africa\) and Gaborone \(Botswana\)](#) for his take on industry and research updates. Please accept our invitation to join our newsletter mailing list. Contact us at [info@4ipgroup.org](mailto:info@4ipgroup.org)

### Company Brochure

Please consult our new brochure here: <http://4ipgroup.org/wp-content/uploads/2019/05/4P-brochure-4-pager-May-2019.pdf>

### Knowledge Sharing

You can access a complete list of our resources at: <http://4ipgroup.org/resources/>

### 1. Message from Managing Partners

Today, **17<sup>th</sup> of May 2017**, marks the day when 4IP Group two years ago officially joined **the Geneva Sustainable Finance Ecosystem** through its registration at the Company Registry of Geneva. To further reemphasize our commitment to bring Geneva's many asset managers and owners, especially family offices and institutional investors, into the fold of the Impact Revolution at the scheduled end of 2020 tipping point as prophesised by Sir Ronald Cohen. As part of this endeavour 4IP Group has now joined the two **Swiss Impact Associations**: Sustainable Finance Geneva (SFG) and Swiss Impact Investing Association (SIIA). We intent to play an active part towards this simultaneously global and local mission as we are already doing in **Zambia**, where 4IP Group has played a pivotal role through our active involvement first in **IIX Chapter Lusaka** and subsequently through our involvement in the **GSGII Taskforce** aimed at setting-up a **National Advisory Board for Impact Investing**. In addition to these ecosystem market building activities in both the North and the South, 4IP Group also carries the Impact torch through our professional activities which were awarded by the United Nations who invited Managing Partner **Mr. Thibaut Mourgues** to speak at the inaugural High-Level Panel at the 4<sup>th</sup> People-First PPP International Forum held in Geneva earlier this month. At the same time the 4IP Group Geneva team is actively engaging all Geneva's Family Offices and Asset Managers, soon to be followed by all the Pension Funds to whom we are offering our **ESG and Impact Assessment advisory services**, and shortly also Sustainable Finance Legal advisory services. This two-year anniversary is also marked by moving our official address to **Terre-Saint** located in **the Canton de Vaud**, while remaining domiciled at **the Geneva Impact Hub**, which is now part of the Switzerland Impact Hub association. The biggest change was marked by last week's **Extraordinary General Assembly** whereby 4IP Group took the leap to add to its Financial & Development Advisory Business lines the prospect of becoming an Impact Fund Manager, starting with an **Infrastructure Impact Fund** focusing on People-First PPPs. We hope that you will enjoy reading this special anniversary newsletter and continue to engage with us.

## 2. 4IP Group Extraordinary General Assembly

The month of **May** not only marks the two-year anniversary of the foundation of 4IP Group, it also marks the month this year where 4IP Group went from exclusively being an intermediary advisor to officiating our ambition to become an Impact Investing Fund manager. This was done through **4IP Group's first Extraordinary General Assembly**, which took place in our Notary's Office Place du Molard in Geneva. This move is fully aligned with our [medium-term strategy 2018-2020](#) and the results-oriented annual business plan 2019. The fundraising campaign has already started amongst the many family offices based in Geneva and we look forward to engaging with other interested investors in the coming months to reach our fundraising target.

### 4IP Group an Enabler & Connector for Impact Investing and People-First PPPs

## 3. Events attended & Presentations by 4IP Group

### 3.1. UNECE Impact Assessment Working Group (25 March 2019), Moroccan Room, Palais des Nations, Geneva by Christian Kingombe

[UNECE](#) is in the process of developing the **People-first PPP Impact Assessment Tool to score PPP projects against the SDGs**. The main features and outcomes expected from this initiative was discussed by a UNECE convened working group which both Thibaut Mourgues (via VC) and Christian Kingombe had been invited to be part of. During the first meeting of the Working Group the following Agenda items were discussed:

- Overview: Introducing the key ingredients of the impact assessment tool
- The project's core challenges.

For further information about the work of the working group please contact [ckingombe@4ipgroup.org](mailto:ckingombe@4ipgroup.org)

### 3.2. Tashkent Law Spring Conference (PPP meeting in Uzbekistan), 25 April 2019

Uzbekistan Ministry of Justice as organizer of the **"Tashkent Law Spring forum"** invited Thibaut Mourgues to speak at a panel on Public Private Partnerships (PPPs). As Uzbekistan is preparing a **PPP law** and working on a **PPP pipeline**, the subject of the speech was: *"Experience of France in PPP and its applicability in Uzbekistan: How can Uzbekistan benefit from this experience?"* Overall the 1000 participants to the forum praised the organization and the new country leadership in their endeavor to

## Industry Events – Where in the World was the 4IP Group lately?

The Senior Advisors and team members of 4IP Group have spoken and participated in a variety of People-First PPP and Impact Investing events.

The 4IP Group has enjoyed meeting with you and other industry leaders at these events:

**World Investment Forum 2018**, Geneva, Switzerland (October 2018)

**United Nations Forum on Business and Human Rights 7th Session**, Geneva, Switzerland (November 2018)

**Geneva Summit on Sustainable Finance 2018**, Switzerland (December 2018)

**ESG Integration in Investment Management**, organized by CFA Society Switzerland, Geneva, Switzerland (March 2019)

**Symbiotics Annual Roadshow**, Geneva, Switzerland (March 2019)

**BlueOrchard Breakfast Event**, Geneva, Switzerland (April 2019)

**World Association of PPP Units & Professionals (WAPPP) meeting**, Geneva, Switzerland (May 2019)

**UNECE 4<sup>th</sup> International PPP Forum**, Geneva, Switzerland (May 2019)

open up and modernize Uzbekistan institutions and speed up economic and social development. For more info contact: [tmourgues@4ipgroup.org](mailto:tmourgues@4ipgroup.org).

### 3.3. UNECE PPP Forum (7-9 May 2019)

UNECE organized in Geneva **the fourth international PPP forum** on: *“the last mile: promoting People-First PPPs for the UN 2030 Agenda for sustainable Development”*. Thibaut Mourgues, 4IP Managing Partner, had been invited to speak for the opening session as a panelist for **the high-level debate** on: *“Advancing the People-first PPP concept: does People-first PPPs address the shortfalls in the traditional PPP model?”*. The panel was moderated by Geoffrey Hamilton, head of UNECE PPP division, who referred to [our blog article on People-first PPPs](#) as an important reading for the advancement of the concept. The talk was articulated on the necessity of meaning, purpose and ownership and allowed an interesting debate with the audience and fellow panelists.

See **photo 1** below. For more information contact: [tmourgues@4ipgroup.org](mailto:tmourgues@4ipgroup.org)

### 3.4. WAPPPU meeting (May 6<sup>th</sup> 2019)

[The World Association of PPP Units and PPP professionals \(WAPPP\)](#) had organized in anticipation of UNECE PPP forum **a side-event** to promote the organization and discuss PPP issues. The event convened about 50 representatives from all over the world, including several current and former 4IP Group team members. Thibaut Mourgues, in his capacity as **Member of WAPPP Executive Committee**, and Christian Kingombe, 4IP Co-Founding Managing Partner & CSEND Research Associate, together with Prof Raymond Saner, Co-Founder and Director of CSEND, had been invited to deliver a talk on **Impact Measurement in PPPs**. Thibaut’s talk focused on the rapid development of a variety of Measurement Frameworks and the potential scenarios for the future. Christian’s intervention e.g. highlighted a number of specific **impact measurement framework initiatives**. Lastly, Professor Raymond Saner spoke on the necessity of putting the human factor at the centre of the PPPs.

See **photo 2** below. For more information contact: [tmourgues@4ipgroup.org](mailto:tmourgues@4ipgroup.org)

Following to the talk, **Torkil Hvam Sørensen**, a former 4IP associate, was also mandated by WAPPP to develop a section of WAPPP: *“PPPs under 35 for young professionals”*.

For more information contact [torkil\\_sorensen@outlook.com](mailto:torkil_sorensen@outlook.com)

### 3.5. Previous, current and future events attended by 4IP team members

Please consult our news section here: <http://4ipgroup.org/category/news/>

## LINES OF BUSINESS PRACTICES

### 4. 4IP Advisors

#### 4.1. ESG Advisory Services for Family Office - Marketing Campaign by Patrick FitzGerald

This Spring 4IP Group launched our marketing campaign for our **ESG Advisory Services for Family Offices** based in Geneva. We offer services to help Family Offices take steps towards integrating impact

investments to their portfolio. This includes identifying topics of interest where it is possible to have an impact with investments as well as a financial return and setting up **a framework to integrate ESG issues throughout the investment process** to ensure long-term impact and profitability.

For more information about our ESG Services please contact [pwfitzgerald@4ipgroup.org](mailto:pwfitzgerald@4ipgroup.org)

## 5. 4IP Capital & Connect

### 5.1. Investment Matchmaking from the field (Zambia) - Haggai Chomba

4IP Group under its **Zambian portfolio** has a number of projects cutting across many sectors. These include:

- Horticulture & Poultry
- Bioplastics from Cassava Starch
- Peanut Butter
- Multi-product agro Product
- Mungongo Oil
- University Infrastructure project, among others.

4IP Group signs financial service agreements with the project promoters of these projects and whereby we as financial advisors commit ourselves to provide consulting services to our portfolio companies. Should any Impact Entrepreneurs in Zambia be looking for a Financial Advisor to advise, consult, and assist the Company in raising capital in connection with your project, please do contact

[hchomba@4ipgroup.org](mailto:hchomba@4ipgroup.org)

### 5.2. Investment Matchmaking main projects in portfolio (excluding Zambia)

Talks are currently under way with selected investors for a few investment projects including:

- Windfarm in Romania
- Meat and livestock in Zimbabwe,
- and other SDG-aligned projects in Guinea, and Kenya, to mentioned but a few.

For those interested in investing in [our portfolio projects](#), please contact [tmourgues@4ipgroup.org](mailto:tmourgues@4ipgroup.org)

### 5.3. Infrastructure Impact Fund

4IP is in the process of structuring and raising funds for [a new impact infrastructure fund](#) to be launched in 2020.

For those interested in learning more about [the investment strategy](#) of our first fund please contact [tmourgues@4ipgroup.org](mailto:tmourgues@4ipgroup.org)

## 6. 4IP Data, Design & Research

### 6.1. Forthcoming Book on Impact Investing - by Christian Kingombe

4IP Group is currently preparing a **Book on Impact Investing** in collaboration with researchers from **the Graduate Institute Geneva** and with chapter contributions from academics as well as leading practitioners in the Impact Investing Industry. For more information about the content and structure of the handbook as well as publication date please contact [ckingombe@4ipgroup.org](mailto:ckingombe@4ipgroup.org)

#### 6.1.1. Impact Investment from South Africa to Zambia by Haggai Chomba (abstract)

The growth of Impact investments should globally reach above 1 Trillion USD by end of 2020 and further billions needs to be invested in both listed and non-listed impact enterprises that contribute to the United Nations' (UN) Sustainable Development Goals (SDGs) in the SADC region in order to make a difference to millions of lives as well as generating competitive financial returns for investors from South Africa and Zambia in particular.

This chapter will consider asset owners and asset managers as well as lenders based in The Republic of South Africa and Zambia based on a set of questions about **the dynamics of the impact investment market** and the required level of returns to social impact investment.

We expect that this innovative research will contribute to the establishment of a **National Impact Investors Council in Zambia**, that is, an industry body to be established to build a compelling and comprehensive impact investing story and strengthen the significance of impact investing in the SADC Region in general and in South Africa and Zambia in particular. For anyone wishing to discuss or learn more about the issues addressed in the chapter, please contact [hchomba@4ipgroup.org](mailto:hchomba@4ipgroup.org)

#### 6.1.2. Sustainable Finance & Pension Funds in the EU by Dario Moroni (abstract)

The chapter addresses issues related to impact and responsible investments in the European Union in connection with the New European Framework for sustainable finance. It also highlights risks and opportunities for pensions funds and other financial investors.

#### 6.1.3. Impact Investing Regulation & Policy by Thibaut Mourgues & Christian Kingombe (abstract)

This chapter will assess **the role of the Impact Investing policy** in the improvement of the environment to make it more conducive to Impact Investing. The chapter will address more particularly the issues related to developing countries. Major areas of policy interventions will be analyzed and illustrated through a **case-study**, which will focus on Zambia's existing challenges and opportunities in consultation with members of the GSGII Taskforce in Zambia.

While the chapter can't be circulated nor shared ahead of official publication for anyone wishing to discuss issues, please contact either [tmourgues@4ipgroup.org](mailto:tmourgues@4ipgroup.org) or regarding Policy & Regulation in Zambia [ckingombe@4ipgroup.org](mailto:ckingombe@4ipgroup.org)

#### 6.1.4. People-First PPP by Thibaut and Christian (abstract)

[People's First Public Private Partnerships \(PF PPPs\)](#) is a concept originally developed by UNECE to **improve the efficiency of the PPP tool** with regards to the Sustainable Development Goals. The chapter will address the challenges to the concept and will propose a few orientations to properly handle these challenges. Case studies and lessons learned will be used to formulate policy recommendations.

While the chapter can't be circulated nor shared ahead of official publication for anyone wishing to discuss or learn more about these issues, please contact either [tmourgues@4ipgroup.org](mailto:tmourgues@4ipgroup.org) or regarding PPP Best Practices [ckingombe@4ipgroup.org](mailto:ckingombe@4ipgroup.org)

#### 6.2. ESG Toolkit by Patrick FitzGerald

4IP Group has developed **tools to integrate ESG issues throughout the investment process for private equity investments**, from the due diligence stage up to exit. They are based on the best practices of the Development Finance sector and on the latest guidance from leading organizations in the sustainable finance sector. These tools help ensure that the most material ESG issues are identified and monitored during the investment to maximize long-term impact and profitability.

For more information about how to benefit from our ESG toolkit please contact [pwfitzgerald@4ipgroup.org](mailto:pwfitzgerald@4ipgroup.org)

#### 6.3. Impact investing market builders in Southern Africa (Zambia) - Haggai Chomba on GSGII Taskforce on Impact Investing

On 12 December, 2018, the Global Steering Group on impact investment (GSG) with support from IIX Chapter Lusaka and 4IP Group brought together 45 various stakeholders[1] of the ecosystem to discuss the impact investing movement in Zambia and constitute a taskforce for the establishment of a National Advisory Board (NAB). Read full account by Haggai Chomba [here](#):

For more information about the GSGII Taskforce on Impact Investing in Zambia contact: [hchomba@4ipgroup.org](mailto:hchomba@4ipgroup.org)

#### 6.4. Skillshare Capital Raising Seminar at Impact Hub Geneva (7<sup>th</sup> May 2019) - Christian Kingombe

On 7<sup>th</sup> of May Thibaut Mourgues and Christian Kingombe organized a Skillshare on **Capital Raising for Social/Impact Enterprises**, members of the Impact Hub Geneva. The seminar was well attended and let to several interesting engagement with the attendees (see **photo 5** below).

For more information about 4IP Group's capital raising activities please contact [tmourgues@4ipgroup.org](mailto:tmourgues@4ipgroup.org)

## 7. 4IP Development Partners

### 7.1. Transport facilitation & logistics Costs in Gambia (Nov 2018 – Jan 2019) – Christian Kingombe

The recent completion of [the construction of the Trans Gambia Bridge and Highway](#) from Kerr Ayib to Senoba provides a new avenue to allow free traffic flow between the northern and southern parts of both The Gambia and Senegal and West Africa as a whole. It's being anticipated that with **the finalization of the Transgambia Bridge project**, travel time would be reduced, trade boosted and there would be reinforced cohesion among communities which were previously isolated. It would also contribute to the realization of the West African Coastal Highway. **The new bridge is expected to improve the facilitation of trade and transportation of goods and services** especially agricultural products to markets reducing post-harvest losses and boosting socio-economic activities. It would also reduce barriers to national and regional trade such that lead to high transaction costs.

**The European Union** through its funding towards **transport governance in the 11<sup>th</sup> EDF RIP** has reserved an allocation to carry out a study aimed at improving trade and transport facilitation measures on regional road networks. 4IP Group as represented by Christian Kingombe was part of the winning consortium who carried out the study based on almost 50 working days in the field (The Gambia).

For those who wish to access [our study](#) please contact [ckingombe@4ipgroup.org](mailto:ckingombe@4ipgroup.org)

## 8. 4IP Group on-going and forthcoming Projects

### 8.1. African Continental Free Trade Agreement Study - Transport & Logistics Services – (January 2019 – on-going) Christian Kingombe

On 21 March 2018, at their 10th Extraordinary Session, **the Assembly of Heads of State and Government of the African Union** convened in Kigali, Rwanda, to **sign the AfCFTA**. The main outcomes from the Summit included the adoption of the AfCFTA. Member States also agreed to **a Transition and Implementation Work Programme** to finalise offers for goods and services,

**The AfCFTA package** signed in Kigali included **a Protocol on Trade in Services** that provides a framework of general obligations relating to trade in services, as well as providing for negotiations on specific (sectoral and cross-cutting) commitments binding levels of market access and national treatment. Subsequently, in July 2018, the Assembly of Heads of State and Government of the AU, meeting in Nouakchotte, Mauritania, **endorsed the prioritisation of five services sectors** for a first round of negotiations. The sectors include communication, financial, tourism, **transport** and business services.

In order for AU Member States **to be able to negotiate such commitments effectively**, it has been found useful in other negotiations (e.g. WTO Doha Round, SADC trade in services negotiations) for **sector studies to be produced**. The aim of these studies is to inform Member States about the market access and national treatment limitations found in individual Member States.

This study led by Christian Kingombe as team-leader is commissioned by the AUC and financed by the EU will provide AUC Member States with a background of market access, national treatment and trade-related regulatory issues in the transport and logistics services sectors on which to base their **preparations for negotiations under the AfCFTA Protocol on Trade in Services**.



For those who wish to access our study once it has been published contact [ckingombe@4ipgroup.org](mailto:ckingombe@4ipgroup.org)

#### 8.2. PPP in Madagascar by Thibaut

Thibaut Mourgues is currently advising **Madagascar Government and PPP unit** on their PPP program with the support of African Development Bank. Two pilot projects (hydropower plant and port upgrade) are being implemented as well. For more information please contact [tmourgues@4ipgroup.org](mailto:tmourgues@4ipgroup.org)

#### 8.3. AFSIC Investment Conference in Lusaka, Zambia (18-19<sup>th</sup> of June 2019) by Christian Kingombe

4IP group is proud of having facilitated our first **back-to-back investments events** in Lusaka, Zambia, in collaboration with **African Investments (AFSIC)** and **Waterpreneurs** (see next). **The African Investments' conference** will take place on Tuesday 18<sup>th</sup> of June 2019 at the InterContinental Hotel in Lusaka, Zambia. On the 2<sup>nd</sup> day of the AFSIC-4IP Group investment conference, we will **pitch** a number of our investment ready Zambian portfolio companies to the impact investors in the room as part of our [investment matchmaking mandate](#).

For more information about the [investment conference programme](#), please contact [ckingombe@4ipgroup.org](mailto:ckingombe@4ipgroup.org)

#### 8.4. Innovate 4 Water in Lusaka, Zambia (19-20<sup>th</sup> June, 2019) by Christian Kingombe

Innovate 4 Water is a **marketplace forum** for sustainable development in Zambia. The event is co-organized by 4IP Group and **Waterpreneurs**, both Impact Hub Geneva domiciled companies.

The event will take place from 19 to 20 June 2019. All information can be found at:

<https://www.innovate4water.net/lusaka-2019>

Investors wishing to know more about the investment opportunities please contact

[ckingombe@4ipgroup.org](mailto:ckingombe@4ipgroup.org)

Entrepreneurs wishing to be matched with WASH impact investors please contact

[hchomba@4ipgroup.org](mailto:hchomba@4ipgroup.org)

#### 8.5. Swiss Asset Manager database & Market Analysis - by Harena Rajaonarivelo

Following in the footsteps of previous 4IP Group team members Aashay Khandekar and Torkil Hvam Sørensen, 4IP Group's newest team member Ms Harena Rajaonarivelo is in the process of completing our **Swiss Asset Manager (including Swiss-based Family Offices and Pension Funds) database**, which will constitute the basis for our market analysis of these asset managers. For more information please contact [harena.nathanael@gmail.com](mailto:harena.nathanael@gmail.com)

### 9. 4IP Group Professional Membership

#### 9.1. Sustainable Finance Geneva – Patrick FitzGerald

In May 2019 officially joined [Sustainable Finance Geneva \(SFG\)](#) celebrating its 10<sup>th</sup> anniversary on **the 21<sup>st</sup> May 2019** to ensure our full integration into [the Geneva Sustainable Finance Ecosystem currently](#)



[consisting of 145 actors](#) - 45 of which are institutions dedicated exclusively to sustainable finance; 65 are private sector actors; 72 are international organizations, foundations or associations. SFG connects local organizations and individuals involved in sustainable finance. It is a local network that **promotes Geneva's financial center** and which is rapidly becoming a key global platform for sustainable finance. Our team member Patrick FitzGerald has recently joined SFG to represent the company at the various networking events. To learn more about our SFG activities please contact [pfitzgerald@4ipgroup.org](mailto:pfitzgerald@4ipgroup.org)

#### 9.2. [Swiss Impact Investing Association](#) by Christian Kingombe

On 17th and 18th of September, 4IP Group Managing Partner **Christian Kingombe** and 4IP Group Research Associate, **Torkil Hvam Sørensen**, attended the Third Annual **ZUG IMPACT SUMMIT**, entitled "**Earth and Finance**". In connection with the registration 4IP Group also joined the **Swiss Impact Investing Association (SIIA)**.

This was 4IP Group's inaugural participation in this event as **Alliance Partner** of the [Swiss Impact Investing Association \(SIIA\)](#), in our quest to participate in the creation of increased awareness for impact investing in Switzerland, while at the same time matching Swiss Impact Investors with investment opportunities in Emerging and Frontier Markets (see [our event showcase](#)).

On the 29<sup>th</sup> of April Christian Kingombe attended the **SIIA's General Annual Meeting** in Zug as the only SIIA member from Swiss Romandie. At that occasion co-founder Klaus-Michael Christensen stepped down as President of Swiss Impact Investment Association and a new board of 5 members was unanimously constituted consisting of Svetlana Baurens [s.baurens@iiic.ch](mailto:s.baurens@iiic.ch), Deniz Erkus [denizerkus@hotmail.com](mailto:denizerkus@hotmail.com), Ben Banerjee, and Michael Mosimann.

For more information about SIIA's activities in Swiss Romandie contact [ckingombe@4ipgroup.org](mailto:ckingombe@4ipgroup.org)

#### 9.3. [GSGII National Advisory Board on Impact Investing in Italy](#) -

4IP Group's second office is located in **Milano, Italy**. At the latest GSGII summit in New Delhi in 2018, 4IP Group managing partner, Christian Kingombe, met with several representatives of **the Italian GSGII National Advisory Board on Impact Investing**. In order to explore further opportunities outside of Switzerland, 4IP Group is currently following-up on these early encounters to explore how to further our presence in Italy's impact investing ecosystem through collaboration, ecosystem market building and business/advisory opportunities. For more information about impact investing in Italy, please contact either [tmourgues@4ipgroup.org](mailto:tmourgues@4ipgroup.org) or [dmoroni@4ipgroup.org](mailto:dmoroni@4ipgroup.org)

#### 10. [Link to our Investment Opportunities](#)

4IP Group is currently mandated to develop [the following investment opportunities](#) (with a number of new exciting projects in Ghana, India and possibly Bahrain already in the pipeline). For more information about how to explore these investment opportunities by signing a financial service agreement with 4IP Group please contact [tmourgues@4ipgroup.org](mailto:tmourgues@4ipgroup.org)

## 11. 4IP Group Team –



**Mr. Thibaut Mourgues** is Co-Founding Managing Partner of 4IP and [Lead Capital Raising & Catalyzing](#). He specializes in Public Private Partnerships with a People First, Impact Investing and Green Finance dimension.

Thibaut holds a Master in Finance from ESSEC (a leading European Business School), a degree of Institut d'Etudes Politiques de Paris ("Sciences Po Paris") with major in Economics and Finance and a business law degree from University of Paris II.



**Dr. Christian Kingombe** in March 2017 co-founded the 4IP Group LLC where he is [the Managing Partner & Lead in Connector and Enabler](#) in Impact Investing & People-First PPP activities (Advisory Services; Impact Investing Match-making & Capital Raising; and Impact Assessment) in Emerging Markets. He has earned a Ph.D. in Applied Development Economics at successively [Centre for Development and Poverty Reduction](#) (2004-2007) & [Centre for Environmental Policy](#) (2008-2010) at Imperial College London & University of London (2004-2010), UK, as well as a MSc. & BSc. from Economics Department at the University of Copenhagen (1993-1999), Denmark.

On 8 June 2017 he obtained a Certificate of Achievement after successfully completing *Fundamentals of Impact Investing: A View from the Field* a course of study offered by the [IIX Impact Institute](#).



**Mr. Patrick FitzGerald** joined 4IP Group in 2018 as a Research Associate. He works on the development of sustainable and impact investing advisory services, specializing in the integration of ESG issues during the investment process for private equity.

Patrick holds a MSc in Environmental Sciences from ETH Zürich and a BSc in Geosciences and Environment from the University of Lausanne.



**Mr. Dario Moroni** joined 4IP Group in the fall of 2018 as a Senior Research Associate. He works on the EU Sustainable Finance Regulatory Framework and its implications for Swiss Institutional Investors. Dario holds a Master Course in International Relations from the Institute for International Political Studies (ISPI), he is also Lawyer to the Bar with a Specialised Postgraduate Degree in European Law and Economics from Milan University. Dario has also taken numerous MOOCs in Finance on Coursera & EdX.



**Mr Haggai Chomba** joined 4IP Group in December, 2017 as an Investment Portfolio Collaborator. He is responsible for developing impact investment pipeline for early and growth stage enterprises in Zambia. Haggai is a Msc Financial Engineering candidate from World Quant University and holds a BA in Economics with Mathematics from the University of Zambia.



**Ms. RAJAONARIVELO HARENA IHARISOA** joined 4IP Group in May 2019 for an Internship assisting with our “ESG Advisory work” and our Swiss Asset Manager market analysis. Harena is currently (Septembre 2018- on-going) pursuing another Master of Arts en Economie politique at the University of Fribourg Switzerland. From September 2016 – August 2018 she took a Master’s degree in African studies, University of Geneva. Research theme : « Comment le respect des principes relatifs à la RSE par les firmes multinationales intervenant en Afrique peut-il favoriser les ODD des Nations-Unies? Cas de la société Nestlé sur l'eau et l'assainissement. »

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## 12. 4IP Group on-going and forthcoming Projects

4IP Group Managing Partner, **Thibaut Mourgues**, is continuing his role until end 2020 as the team-leader on a part-time basis of a **PPP Unit Project in Madagascar** sponsored by the African Development Bank (AfDB) within the Ministry of Presidential projects.

For details of this PPP work assignment, write to:

[Tmourgues@4ipgroup.org](mailto:Tmourgues@4ipgroup.org).

## 13. East Timor

Thibaut Mourgues is key expert for infrastructure in this project on behalf of European Union which aims to support **integrated national financing frameworks**. He will propose improvements in infrastructure prioritisation mechanisms in East Timor and will proceed to **the costing of a few selected infrastructure projects**. Findings will be discussed during workshop for peer countries.

For details of this PPP work assignment, write to:

[Tmourgues@4ipgroup.org](mailto:Tmourgues@4ipgroup.org)

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## 14. 4IP Group Announcements

The 4IP Group in partnership with our fellow Impact Hub Geneva colleagues **Waterpreneurs** is in the process of preparing a **marketplace forum** taking place on the 19th and 20th June 2019 in Lusaka Zambia. This event will provide a unique opportunity for entrepreneurs, enablers and impact investors to come together and discuss and move forward with scalable sustainable solutions within **the water supply and sanitation sector (WASH)**. For information about how to register to attend the event please visit the event website: <https://www.innovate4water.net/lusaka-2019>.

Also find on the links below:

- a **flyer** including all relevant information (incl. prices and draft program). You can use this flyer to invite participants and potential speakers.
- a more detailed **concept note**
- **pitch instructions and market place details**: each organization registering to the event is allowed to pitch (under conditions) and gain visibility in the market place by displaying their roll-up

We look forward to seeing you in Lusaka. For registration or further information please write to: [ckingombe@4ipgroup.org](mailto:ckingombe@4ipgroup.org) and/or [hchomba@4ipgroup.org](mailto:hchomba@4ipgroup.org).

## Future Industry Events – With possible participation of the 4IP Group?

The 4IP Group is regularly participating in industry events. We invite you to connect with us if you are planning to be there too!

Connect with 4IP Group at these events:

Geneva Forum for Sustainable Investment 10th Edition, Switzerland (23<sup>rd</sup> of May 2019)

SECA Evening Event Romandie - Impact Investing, Geneva, Switzerland (May 23<sup>rd</sup> 2019)

Geneva Finance Research Institute 10th Anniversary Celebration, Switzerland (May 28<sup>th</sup> 2019)

UNRISD Conference - Measuring and Reporting Sustainability Performance, Geneva, Switzerland (June 3-4 2019)

Swiss Sustainable Finance Report on sustainable investing in Switzerland 2019 Launch, Geneva, Switzerland (June 4<sup>th</sup> 2019)

Alternative Investment Management Summit, Geneva, Switzerland (June 12<sup>th</sup> 2019)

Global Investment Forum, 5th Edition, Geneva, Switzerland (June 13-14 2019)

OECD Report Presentation - Social Impact Investment, Geneva, Switzerland (June 18<sup>th</sup> 2019)

Swiss Sustainable Finance Annual Conference, Bern, Switzerland (June 19<sup>th</sup> 2019)

AFSIC & Innovate 4 Water back-to-back Investment events, Lusaka, Zambia (18-21th June 2019)

Zug Impact Summit, 4th Edition, Switzerland (September 16<sup>th</sup> 2019)

GIIN Global Investor Forum, Amsterdam, Netherland (2-3 Oct 2019)

While 4IP Group just has completed the up-dating of our **global Impact Investor database**, should any investors / investment funds, who still haven't received our marketing material, be looking to invest in early and growth stage equity in Africa or simply be looking for related advisory services within [4IP Group's services areas of expertise](#), please do not hesitate to contact us by writing to: [info@4ipgroup.org](mailto:info@4ipgroup.org)

*Photo 1 –4IP Group Managing Partner Thibaut Mourgues at PPP International Forum High-level Session in Geneva, May 7<sup>th</sup>, 2019*



Credit: 4IP Group LLC, May 2019

*Photo 2 – Thibaut Mourgues Presenting at the WAPPP side-event event, held in Geneva, 6<sup>th</sup> of May 2019*



Credit: 4IP Group LLC, May 2019.



*Photo 3 – 4IP Group attending the UNECE 4<sup>th</sup> PPP International Forum, held in Geneva, 7-9<sup>th</sup> of May 2019*



Credit: 4IP Group LLC (From left to right: Patrick Fitzgerald, Dario Moroni, Torkil Hvam Soerensen and Thibaut Mourgues), May 2019.

*Photo 4 – 4IP Group Team, May 2019*

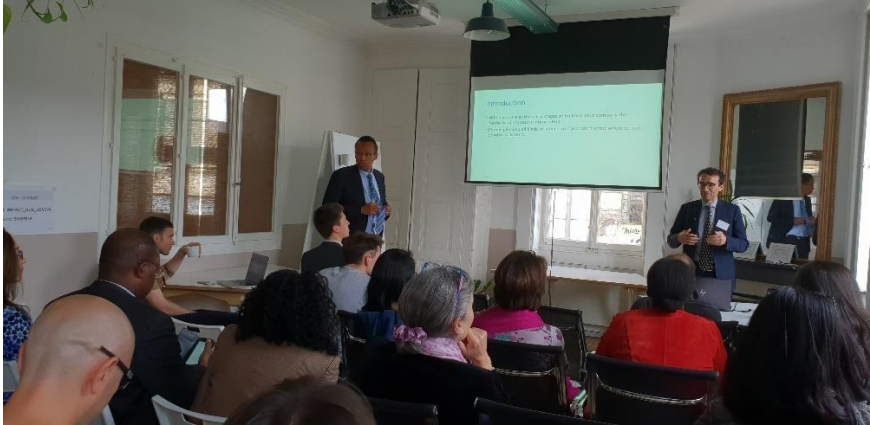


Credit: 4IP Group LLC. From left to right: Patrick FitzGerald, Dario Moroni, Harena Rajaonarivelo, Thibaut Mourgues and Christian Kingombe.

In front of Christian Kingombe stands Ms. Natalia Korchakova- Heeb, Managing Director of SDG.17 Public-Private Partnerships for Sustainable Health, with whom 4IP Group has signed a PPP Health Cooperation MoU.



*Photo 5 – 4IP Group Managing Partners’ Capital Raising Skillshare, May 2019*



Credit: 4IP Group LLC.

*Photo 6 – 4IP Group signs a Cooperation MoU with SDG17 Consulting, May 7<sup>th</sup> 2019*



Credit: 4IP Group LLC. From left to right: Natalia Korchakova-Heeb, SDG17consulting.de and Christian Kingombe, 4IP Group.

*Photo 7 – 4IP Group Second Year Anniversary Reception at the Impact Hub Geneva, May 7<sup>th</sup> 2019*



Credit: 4IP Group LLC.

*Photo 8 – 4IP Group Managing Partners at the Inauguration Meeting of the World Association of PPP Units and PPP Professionals, November 2018*



Credit: 4IP Group LLC. Christian Kingombe is placed at the extreme left and Thibaut Mourgues to placed second from the extreme right side.

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